

## Field Application Specialist: Genomics – Illumina (Contract)



Only applications via the form in the link at the bottom are accepted!

F&S Scientific is a leading provider of laboratory and field-testing solutions in East Africa. **We are looking for an enthusiastic Genomics Field Application Specialist (FAS) to join our Life Science division, initially on a contract basis.** It's your chance to be part of a dynamic team and make an immediate impact!

As FAS you will provide technical and scientific expertise in marketing, sales, training and application support to customers for the assigned products.

*Product focus areas: Genomics and Life Science*

*Location: Nairobi, Kenya*

### **Benefits of working at F&S Scientific:**

1. A stable and growing company that is passionate about delivering first-class scientific products and services to our customers.
2. The opportunity to develop your career with leading innovative brands in the world of science.
3. We care, and we want to make a difference. Every team member impacts our customers one way or another and in doing so contributes to the success of our company.
4. A vibrant environment that fosters employee satisfaction and friendship, loyalty and longevity.
5. Competitive salary scheme and additional employee benefits.

### **The individual we are looking for:**

1. Highly motivated, willing to learn, open-minded and ready to roll up your sleeves.
2. A self-starter, who proactively takes the initiative to get one step closer to the overall goals.
3. An excellent team player, who loves a challenge and brings their smile to work every day.

### **Responsibilities and Duties:**

1. Coordinate installations and trainings including facility inspections, and assay validation.
2. Provide comprehensive application/troubleshooting support related to user's technical skills, **optimizing** workflow/assay design, software and instruments.
3. Scientifically partner with customers to strengthen their capabilities; and guide them on expanding their applications in utilizing Illumina's NGS platforms.
4. Build strong customer relationships and maintain effective communication to promptly handle any technical and administrative matters.
5. Work closely with sales team to seek out new opportunities in both existing and new customers through presentations, demonstrations, seminars, feasibility studies, and product evaluations.
6. Manage planning/reporting activities and provide routine feedback to your team.
7. Handle all admin and internal tasks which include quotes, tenders and processing orders.
8. Continuously develop interpersonal skills, product and market knowledge to up your game.

### **Candidates will possess the following essentials:**

1. Minimum of 3-5 years of hands-on experience with NGS workflows and data analysis software, most preferably Illumina systems.
2. Minimum Degree/Msc in Genetics, Molecular Biology or Bioinformatics related field.
3. Highly proficient with molecular biology techniques including PCR, qPCR, and NGS library prep.
4. Strong ability in problem-solving, troubleshooting, and digesting technical/scientific information.
5. Excellent presentation skills and a professional appearance.
6. Customer centric, with strong interpersonal and communication skills.
7. Basic computer skills and experience working with business information systems (CRM).
8. A valid driver's license and willingness to travel extensively (>50%).
9. A positive attitude!

If you meet the requirements and are interested.... [\*\*CLICK HERE\*\*](#)